



Preparing for the Future Today

CRE Treasury Technology Trends

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U.S. Bank Commercial Real Estate



Meet the panelists



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Accelerate the implementation process

Why can't I track my product implementation like I track pizza delivery?

Implementing Treasury Management products can be complex due to

Multiple teams involved

Multiple emails, calls and meetings

Multiple workstreams

Opportunities to simplify for Treasury Operations on client side

More engagement

Online collaboration

More transparency

Example of how we've simplified implementation

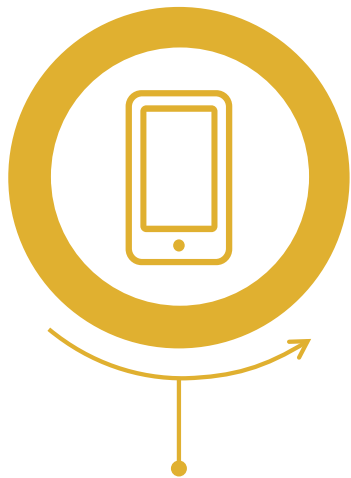
Onboarding Tracker via SinglePoint™

Action required	Step	Solution	Account name	Account no	Tracking no	Start	Est ready by
	Step 4 of 4: Product Ready 	ACH Services	12345	12345	1234	06/18/2020	Ready
	Step 4 of 4: Product Ready 	ACH Services	aaaa	aaaa	aaaa	06/18/2020	Ready
View message	Step 2 of 4: Gathering Documents 	ACH Services	DEMO	8888 8888	1234-1234	08/25/2020	09/20/2020
	Step 2 of 4: Gathering Documents 	Cash Letter Services	Demo 2	Test 123456555	987-987-987	06/22/2020	
View message	Step 2 of 4: Gathering Documents 	ACH Services	Demo 3	1234123	12341223	08/26/2020	09/01/2020

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- Online dashboard to manage all ongoing activities
- Message board for updates in lieu of phone calls and emails

Mobile adoption trends



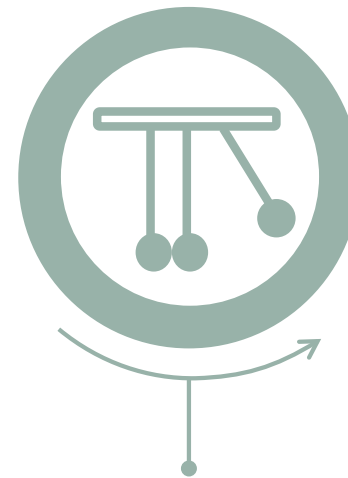
23% of US mobile users have used mobile payments



27% would prefer to use mobile payments for all payments



69% increase in mobile payment usage since January



Inertia: Lack of a good reason is the biggest driver to not having previously used

How to prepare today for the future of payments

Choose technology and partners that can scale as payments evolve



Flexibility and forward compatibility are key when investing in new A/P technology

You don't have to enable the new payments methods today

But be prepared with the ability to quickly add options as payment demands shift

Thank you for attending today.

Look for future webinar invites with topics on:

- CRE Treasury Leader Roundtable
- Robotic Process Automation